

# 4<sup>th</sup> INTERNATIONAL PROCUREMENT CONFERENCE 2024



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**THE WORLD BANK**  
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Join  
the World's  
Largest Virtual  
Procurement  
Conference!

It's  
**FREE**

Expected **4000+** Participants

From **150+** Countries

**15+** Eminent Speakers



**Transforming Procurement:**

**Navigating Digital Innovations and Sustainability**

*(Enhance Efficiency, Effectiveness and Strategic Value of Processes)*



ISM—India

**20 September 2024**

**Friday | 10:30 - 18:30 IST**

**PPPAI's  
STAKEHOLDERS:**



**THE WORLD BANK**  
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International  
Trade  
Centre



New  
Development  
Bank



**ASIAN DEVELOPMENT BANK**



**ASIAN INFRASTRUCTURE  
INVESTMENT BANK**

## Conference Overview

In recent years, procurement has evolved from a **tactical function to a strategic business partner**, driven by factors such as globalization, technological advancements, and changing business dynamics, **including sustainability**.

**Digital transformation and AI** have played a crucial role in revolutionizing Procurement and Supply Chain Management. These tools are **instrumental in driving efficiency, agility, and sustainability, empowering organizations** to stay competitive and resilient in today's dynamic and volatile environment.


*"Aims to drive strategic procurement initiatives and make it a value adding function for organizations in both the private and public sectors"*

**In response to these transformative trends**, the Annual International Procurement Conference for 2024 focuses on **two key themes**:

**Digital Transformation:** Exploring the latest innovations in technology and how they are reshaping procurement and supply chain processes to enhance efficiency and agility.

**Sustainable Procurement:** Addressing the importance of integrating sustainability principles into procurement practices to meet environmental, social, and governance objectives while driving long-term value creation.

## Key Takeaways

- 1 What is Digital Transformation?
  - 2 Need for Digitalization
  - 3 E-Procurement
  - 4 Using AI & ML in Procurement
  - 5 Roadmap for Implementing Procurement 4.0
  - 6 Why focus on Sustainable Procurement?
  - 7 Sustainable Procurement Strategy
  - 8 Achieving Net Zero
  - 9 Geopolitical Shift and Regionalization
  - 10 T-Shaped Skill Sets
- 

## Certificates

- ✓ **Certificate of Participation:** All the participants will get a **Certificate of Participation** after completion of the conference.
- ✓ **Certificate of Achievement:** Interested Candidates can participate in the Competency Test after the conference by paying INR 2500/ US \$50 only. Those who secure 60% and above score will get the **Certificate of Achievement** in Transforming Procurement (Navigating Digital Innovations and Sustainability).
- ✓ In addition, you can **earn 7 Continuing Education Hours (CEH)** for CPSM Re-certification.

## How to Register?

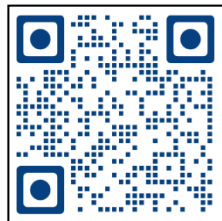
### Get Ready for IPC 2024!

Registration for IPC 2024 is **Absolutely Free!**

To register for the conference, please visit the provided link:

**Registration Link:** [www.ipc2024.in](http://www.ipc2024.in)

**Or Scan it to Register:**



## Tentative Agenda

(To be compered by: Ms. Annie Garg, PPPAI & ISM-INDIA)

10:30 am- 10:45 am

Registration and Login.

### Session 1: Opening Ceremony

10:45 am- 11:00 am

Welcome Address

*Mr. Krishan K. Batra, CEO, PPPAI & ISM-INDIA*

11:00 am- 11:15 am

Opening Keynote Address.

*Ms. Anna L. Wielogorska, Procurement Manager (South Asia),  
The World Bank Group*

### Session 2: Digital Transformation in Procurement

11:15 am- 12:00 Noon

**Presentation:** Implementing eProcurement Systems for Efficiency and Transparency. (Step-by-step approach to Implement, Challenges, and Benefits).

*Mr. Seng Chor Chow, Head of Digital Transformation, Government  
Procurement Function Office (GPFO), Ministry of Finance (MOF)*

12:00 pm- 12:15 pm



Networking Coffee Break

12:15 pm- 1:00 pm

**Presentation:** Digital Transformation & AI in Procurement

*Mr. Krishan K. Batra, CEO, PPPAI & ISM-INDIA*

1:00 pm- 1:45 pm

**Case Study:** 1. Digital Procurement Success Story (Public Sector)

*Mr. Rajesh Kumar Shakya, Senior Procurement Specialist  
World Bank, Washington DC*

2. Digital Procurement Success Story (Private Sector)

*Mr. Saumya Behera, VP, Intellect Design Arena*

1:45 pm- 2:30 pm

Networking Break

## Session 3: Sustainable Procurement Practices.

2:30 pm- 3:15 pm

**Presentation:** Understanding Sustainable Procurement & it's Importance.

*Mr. Marcus McKay, Head of Sustainable Supply Chains, Procurement Group, UNOPS, Denmark.*

3:15 pm- 4:00 pm



### Panel Discussion 1:

Incorporating Environmental & Social Criteria in Procurement Process

Moderator

*Mr. Sundaresan M R, Head of Procurement & Sustainability, Nissan Digital India LLP, India*

Panelists

*Mr. John Karani, Chairman of The Board, Kenya Institute of Supplies Management (KISM), Kenya*

*Mr. Kai Hofmann, Project Director, Scaling SCP-Thailand, Malaysia, Indonesia, Philippines, Thailand, German Society for International Cooperation (GIZ), GmbH*

*Ms. Surbhi Goyal, Senior Energy Specialist, World Bank, India*

4:00 pm- 4:30 pm

**Case Study:** Developing a Sustainable Procurement Strategy.

*Mr. Krishan K. Batra, CEO, PPPAI & ISM-INDIA*

## Session 4: Global Perspectives of Procurement

4:30 pm- 5:15 pm

**Presentation:** Challenges and Opportunities in International Procurement.

*Mr. Vinay Sharma, Former Global Director, Senior Advisor Procurement, The World Bank Group*

5:15 pm- 5:30 pm



Networking Coffee Break

## Session 5: Talent Development

5:30 pm- 6:15 pm



### Panel Discussion 2:

**Talent Development:** Key areas of focus should include the evolving skills landscape, the role of technology, and strategies for building a future-ready workforce. The objective is to provide valuable insights and actionable strategies for conference attendees.

Moderator



*Dr. Saroj Koul, Professor of Operations and Supply Chain Management,  
OP Jindal Global University, India*

Panelists



*Dr. Vinoth Kumar C, Head of Supply Chain Management  
Tata Trusts, India*  
*Captain Riya Nehra, Global Head of Solution Design and CoE,  
Sourcing and procurement, Infosys, BPM, India*  
*Ms. Meenakshi Natarajan, Global Product Sourcing Manager  
Air Products, India*

## Session 6: Closing Session

6:15 pm- 6:30 pm

Closing Remarks! & Vote of Thanks.

✓ Summary of key insights & Learnings from the Conference.

*Mr. Krishan K. Batra, CEO, PPPAI & ISM-INDIA*

## **EMINENT SPEAKERS**



**MR. KRISHAN K. BATRA**

**PRESIDENT & CEO,  
PPPAI &  
ISM-INDIA**



**MS. ANNA WIELOGORSKA**

**PROCUREMENT MANAGER  
(SOUTH ASIA), THE  
WORLD BANK**



**MR. SENG CHOR CHOW**

**HEAD OF DIGITAL  
TRANSFORMATION,  
GOVERNMENT PROCUREMENT  
FUNCTION OFFICE (GPFO)  
MINISTRY OF FINANCE (MOF)**



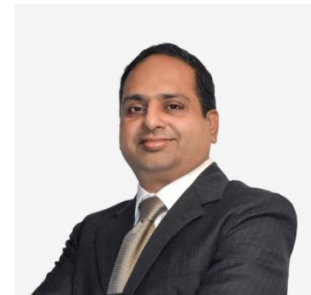
**DR. RAJESH KUMAR  
SHAKYA**

**SENIOR PROCUREMENT  
SPECIALIST  
WORLD BANK,  
WASHINGTON DC**



**MR. MARCUS MCKAY**

**HEAD OF SUSTAINABLE  
SUPPLY CHAINS,  
UNOPS, DENMARK.**



**MR. SUNDARESAN M R**

**HEAD OF PROCUREMENT &  
SUSTAINABILITY,  
NISSAN DIGITAL INDIA LLP**



**MR. JOHN KARANI**

**CHAIRMAN OF THE  
BOARD, KENYA INSTITUTE  
OF SUPPLIES  
MANAGEMENT, KENYA**



**MR. KAI HOFMANN**

**PROJECT DIRECTOR,  
SOCIETY FOR  
INTERNATIONAL  
COOPERATION (GIZ), GMBH**



**MS. SURBHI GOYAL**

**SENIOR ENERGY  
SPECIALIST, THE WORLD  
BANK**

## EMINENT SPEAKERS



**MR. VINAY SHARMA**

FORMER GLOBAL  
DIRECTOR,  
THE WORLD BANK



**DR. SAROJ KOUL**

PROFESSOR OF OPERATIONS  
AND SUPPLY CHAIN  
MANAGEMENT,  
OP JINDAL GLOBAL UNIVERSITY



**DR. VINOTH KUMAR C.**

HEAD OF SUPPLY CHAIN  
MANAGEMENT  
TATA TRUSTS, INDIA



**CAPTAIN RIYA NEHRA**

GLOBAL HEAD OF SOLUTION  
DESIGN AND COE,  
INFOSYS, BPM, INDIA



**MS. MEENAKSHI NATARAJAN**

GLOBAL PRODUCT  
SOURCING MANAGER  
AIR PRODUCTS, INDIA



**MR. SHANKER LAL**

COUNTRY PROCUREMENT  
LEAD, THE WORLD BANK



**MR. SAUMYA BEHERA**

VP,  
INTELLECT DESIGN ARENA